



January 4, 2021

Ronkonkoma, New York – Lab Crafters is happy to welcome Jerry Donovan as their Regional Sales Manager who will be focusing on key accounts in the Northeast. Donovan will be reporting to Scott Hegemann, VP of Sales and will be instrumental in growing Lab Crafters’ footprint in the New England area.

“We are very fortunate to have Jerry and his vast experience join our organization with his primary focus on the northeast markets for Lab Crafters,” said Scott Hegemann. “Jerry has had great success working on laboratory projects and has developed deep relationships with many customers, lab planners, and contractors in the markets he supports. Jerry’s extensive product knowledge, years of experience, and his creativity will help to improve lab spaces throughout the northeast.”

Jerry Donovan remarked, “I am honored to become a part of the future of this impressive organization. I’ve long admired Lab Crafters and their engineering department’s vision and creativity, setting them apart as a true leader in this industry.”

Donovan brings over 30 years of work experience in the research and teaching laboratory field. Most recently Jerry was a Senior Laboratory Design Sales Consultant with Northeast Interior Systems, working on many major pharmaceutical and university laboratories in the New England region. His focus is on the changing dynamics in lab spaces and exploring what is needed to meet the rising challenges in research and teaching spaces. He has had great success in the growing trend of design-build delivery systems and integrated project delivery as he believes it is the most efficient method of building lab spaces. Jerry attended Rhode Island School of Design with his course studies concentrated in Industrial Design.

About Lab Crafters: Innovation drives everything we do for our customers. We improve the performance of laboratories by offering high quality fume hoods, lab casework, lab furniture and accessories while delivering best in class project execution. Our direct employees work with planners, the construction industry, and owners to create a highly effective design and installation process. Tailoring the right product solution for the needs of the users enables laboratory staff and students to have a lab that works for them. Our highly adaptable solutions ensure your laboratory solves the needs for today, while allowing for quick and cost-effective adaptability to keep up with the ever-changing needs of the future. Let Lab Crafters help you create the lab of the future for your organization. Please visit us at [www.lab-crafters.com](http://www.lab-crafters.com) to see our extensive furnishing solutions.

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